



## CONTAINER OWNERS ASSOCIATION

### COA Members Newsletter: Issue 84, April 2015

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#### 1. Key Industry Topics covered at 16th COA General Meeting...

A total of 117 delegates participated at the 16th COA General Meeting, Shanghai, on Monday 23 March 2015. A wide range of key industry topics were covered.

##### Keynotes

The Conference commenced with two keynote presentations: **Renzo Hoefnagels - Executive Director, Head of Intermodal Finance, ABN AMRO**, gave an industry overview on “Global Economy and Trends in Trade Development”.

The second keynote presentation was given by **Deng Yanjie - Vice Chief Engineer, China Waterborne Transport Research Institute**, who reviewed the Container Rail-Waterway Intermodal Transport System Development

##### Waterborne Coatings

The development and possible introduction of waterborne coatings continues to be an important matter for container manufacturers and owners alike. A special session was devoted to the subject at the conference

**Mrs. Huang Kai - Chairman, Guangdong Province Coating Industry Association** gave an update on legislation for VOC Control in Guangdong province. One of the first companies to introduce exclusive use of waterborne coatings on its production line is the Maersk Container Industry factory in Dongguan, China. **Sam Zhu - Production General Manager, MCI**, gave details of the project in his presentation “Steps for Greener Containers”.

CIMC Containers has been investigating the issues relating to waterborne coatings, and the results of this research was given by **Pan Zuo - Senior Coating Engineer, CIMC**, in his presentation “The

application process study of container waterborne coatings .

These three presentations were then followed by a panel discussion, moderated by **Mark Bennett, Senior Vice-President, Triton Container**, during which the five major container manufacturer (**CIMC, Singamas, CXIC, Dong Fang and Maersk Container Industry**) discussed the issues relating to the introduction of waterborne coatings.

#### **Container Flooring and Container Identification**

The beginning of the afternoon session focused on Container Flooring. Presenting a paper on behalf of the IICL, **Brian Darnowski (COA Board Member)** updated delegates on the IICL's container flooring initiatives, covering both the new Omega design and also the Container Floor Manufacturing Audit program.

CIMC has been developing a Flat Bamboo Floor Design. **Dick Deng, Deputy General Manager, CIMC Wood Development**, gave details.

Finally in this session, the proposed introduction of a container manufacturing serial number was discussed. **Li Jichun, Standardization Engineer, China Waterborne Transport Research Institute**, presented the proposal

#### **New COA Projects**

The COA is engaged in a number of new initiatives this year. The newly formed IT Division is focusing on two specific projects: The development of recommended Protocols for Exchanging Digital Images and for Repair Cycle Messaging. **Mark North, Director, Centra Ltd**, updated participants on the progress of these projects

Another new project is the development of standard protocols for cargo carried in non-operating reefers (NORs). **Uffe Ernst-Frederiksen, Head of Cargo Management, Maersk Line**, reviewed the issues and explained that a Working Group is now being established by the COA, in conjunction with the CINS group, to investigate the issues.

Internal Reefer Corrosion is proving a problem for a number of container owners. **Brian Darnowski - Vice-President Operations, Triton Container**, outlined some of the damage that is being seen and confirmed that this is an issue that the COA will be investigating.

## **2. ...and Conference Presentations available to download**

The presentations made at the COA General Meeting are now available for COA Members to download from the COA website. Click [HERE](#)

- A **Photo Gallery** from the COA Meeting can now be viewed – click [HERE](#) to see the photos

## **3. COA Container Pavilion at Intermodal Asia 2015**

**Intermodal Asia 2015** took place in Shanghai on the three days following the COA General Meeting. The COA organised a Container Pavilion, to promote its activities and to welcome current and prospective COA Members. Many thanks to our Sponsors:



Blue Sky Intermodal: [www.bsiu.com](http://www.bsiu.com)



Noble Container Leasing: [www.noble-container.com](http://www.noble-container.com)



Saejin Container Components: [www.saejin-cn.com](http://www.saejin-cn.com)

#### 4. Understanding CSC: Presentation available on the COA Website

A presentation explaining the Convention for Safe Containers (CSC) has been prepared by the Common Interchange Criteria (CIC) Group of leasing companies.

To download a PDF of the presentation, click [HERE](#)

#### 5. CI Awards 2015 – 18 June 2015

The COA was the winner of the 2013 Containerisation International Award for Corporate Responsibility. This year, the COA has accepted an invitation to be one of the CI Awards supporting organisations. Please find below further information from the organisers about this year's Awards:

"The world's container ships are getting bigger and so are the Containerisation International Awards. The prestigious Containerisation International Awards will return to the heart of London's west end in 2015 with a new summertime date. The lunch and awards ceremony will take place at the five-star, Jumeriah Carlton Tower Hotel in London on Thursday 18 June.

Showcasing and rewarding the best talent and achievements of the year, the awards are a vibrant celebration of the key players in the world of containers.

"The ten categories cover the range of container shipping activities and our stellar line-up of industry experts will independently judge all entries."

Further information on: <http://www.ci-awards.com/>

#### 6. COA Flexitank Division update

The COA is committed to the safe operation of flexitank systems and continues to work with container owners and the flexitank industry to develop, improve and exceed the existing quality management standards. The Flexitank Division of the Container Owners Association was established in 2010. All COA Flexitank Members are members of this Division (and remain Associate Members of the COA). The aim of the Division is to improve the quality of flexitank production and operation, thereby reducing flexitank leakages and damage to containers. This is being achieved through:

- Spreading good practice in the industry, including: improved operations, fitting and container

selection (via the COA Flexitank Code of Practice)

- Increasing quality through minimum performance criteria of the manufacturing and material testing (via the PAS 1008)
- Providing Shipping Lines and Cargo Shippers with a regularly updated Flexitank Quality Management List (FMQL)

Since the beginning of this year, work has been done to develop the activities of the Division, to improve the information that is provided to COA Flexitank Members, and to ensure that Shipping Lines are informed of latest developments. It is our intention to ensure that all COA Flexitank Members and stakeholders benefit from this work and to enable them to get maximum value for their COA Membership. Initiatives include:

- Formation of a Flexitank Management Committee to ensure good governance and management of the Division
- Establishment of a Flexitank Technical Work Group (TWG)

Further information about the Division will be published next month.

## 7. 11th COA Flexitank Meeting, Hamburg (16 June 2015) – Registration now open

Registration for the 11th COA Flexitank Meeting, taking place at Le Meridien Hotel, Hamburg, on Tuesday 16 June, is now open. Key themes will include:

- Market growth
- Cargo Management
- New materials for flexitanks (innovation)
- Container design and specifications
- COA Flexitank Quality Management List
- CoP update Version 4
- PAS amendments
- Future development of the COA Flexitank Division
- Dedicated Flexitank website
- Training

To register for the Meeting, click [HERE](#). Once registered, you will be able to benefit from the special room rate offered by Le Meridien Hotel.

## 8. COA Pavilion at Intermodal Europe 2015: Sponsorship Packages Announced

*Intermodal Europe 2015* will take place from Tuesday 17 to Thursday 19 November 2015 in Hamburg (please go to [www.intermodal-events.com](http://www.intermodal-events.com)). As at previous *Intermodal Europe* exhibitions, the COA will be organising a Container Pavilion.

COA Members are invited to be a sponsor of the Container Pavilion. Sponsors can benefit from a number of promotional opportunities before the event, and during it. In addition, Sponsors can make use of meeting-rooms for private discussions with customers and business contacts.

For further information, or to make a booking, contact: [kate@containerownersassociation.org](mailto:kate@containerownersassociation.org).

## 9. Next COA Meetings

Please note the COA Meeting Schedule for 2015

- **11th COA Flexitank Meeting:** Hamburg, Tuesday 16 June 2015
- **2nd COA North America Meeting:** Miami: Wednesday 23 September 2015
- **17th COA General Meeting,** Hamburg: Monday 16 November 2015
- **COA Container Pavilion at Intermodal Europe:** 17 – 19 November 2015

## 10. New COA Members

The COA is pleased to welcome the following Members who have joined the Association since the last newsletter was published:

- **BeFlexi** ([www.beflexi.com](http://www.beflexi.com))

Manufacturer of innovative flexitank equipment

- **Bornit**

Manufacturer of flexitanks

- **CASCON** ([www.cascon.com.vn](http://www.cascon.com.vn))

Manufacturers of shipping containers, modular house, special container and steel components

- **Consultainer** ([www.consultainer.co.uk](http://www.consultainer.co.uk))

Suppliers of shipping containers to the container shipping line and leasing industries

- **Container Trade Company** ([www.ctc.hk](http://www.ctc.hk))

Surveying company, providing a wide range of container services, including container new building inspection and depot unit inspection

- **iInterchange** ([www.iinterchange.com](http://www.iinterchange.com))

Supplying speciality software solutions for the Container Shipping Industry worldwide

- **Nantong Pangron Packaging Material** ([www.pangrong.com.cn](http://www.pangrong.com.cn))

Manufacturers of packaging material

- **Nantong Yueyang**

Packaging manufacturers

- **Pacific International Lines** ([www.pilship.com](http://www.pilship.com))

PIL's businesses range from shipping to container manufacturing and other logistics related services

- **Qingdao Saft Package** ([www.saftpac.com](http://www.saftpac.com))

Designs and manufactures innovative bulk liquid packaging solutions

- **Qingdao Zhongxiang Packaging** ([www.cnflexitank.com](http://www.cnflexitank.com))

Manufacturers of flexitanks

- **Safetmade** ([www.safetbag.com](http://www.safetbag.com))

Manufacturer of a wide variety of bags, including flexis

- **UES International** ([www.ueshk.com](http://www.ueshk.com))

One of the leading container leasing companies in the world

For further information on any of the items in this Newsletter, please email the COA Secretariat on:  
[secretary@containerownersassociation.org](mailto:secretary@containerownersassociation.org)

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